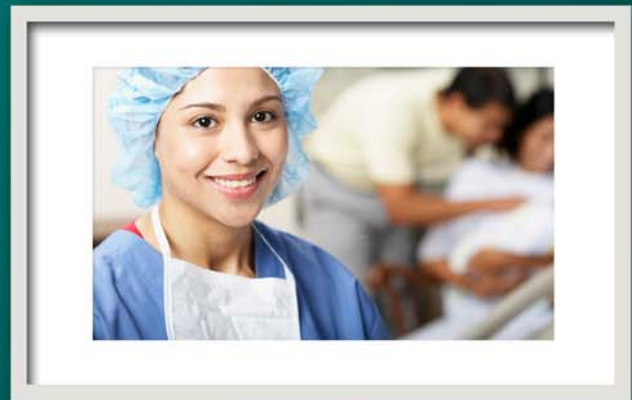
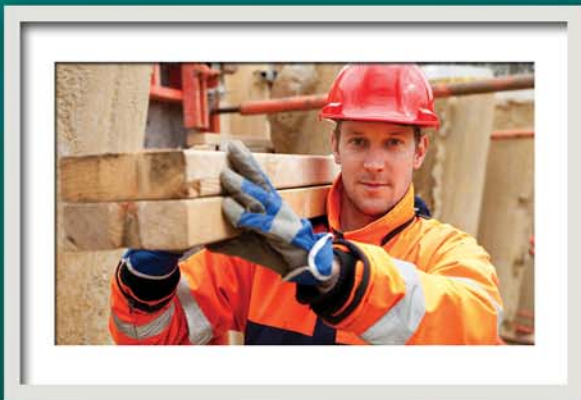




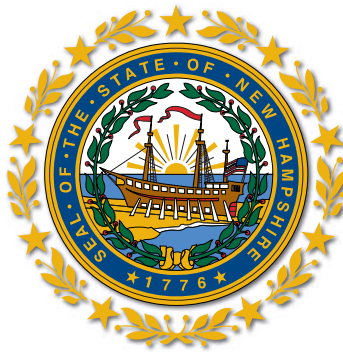
New Hampshire Occupational Employment & Wages

2014



New Hampshire Occupational Employment & Wages 2014

based on the May 2013 survey by
the Occupational Employment Statistics (OES) Program



State of New Hampshire
Margaret Wood Hassan, *Governor*

New Hampshire Employment Security
George N. Copadis, *Commissioner*

Economic and Labor Market Information Bureau
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September 2014

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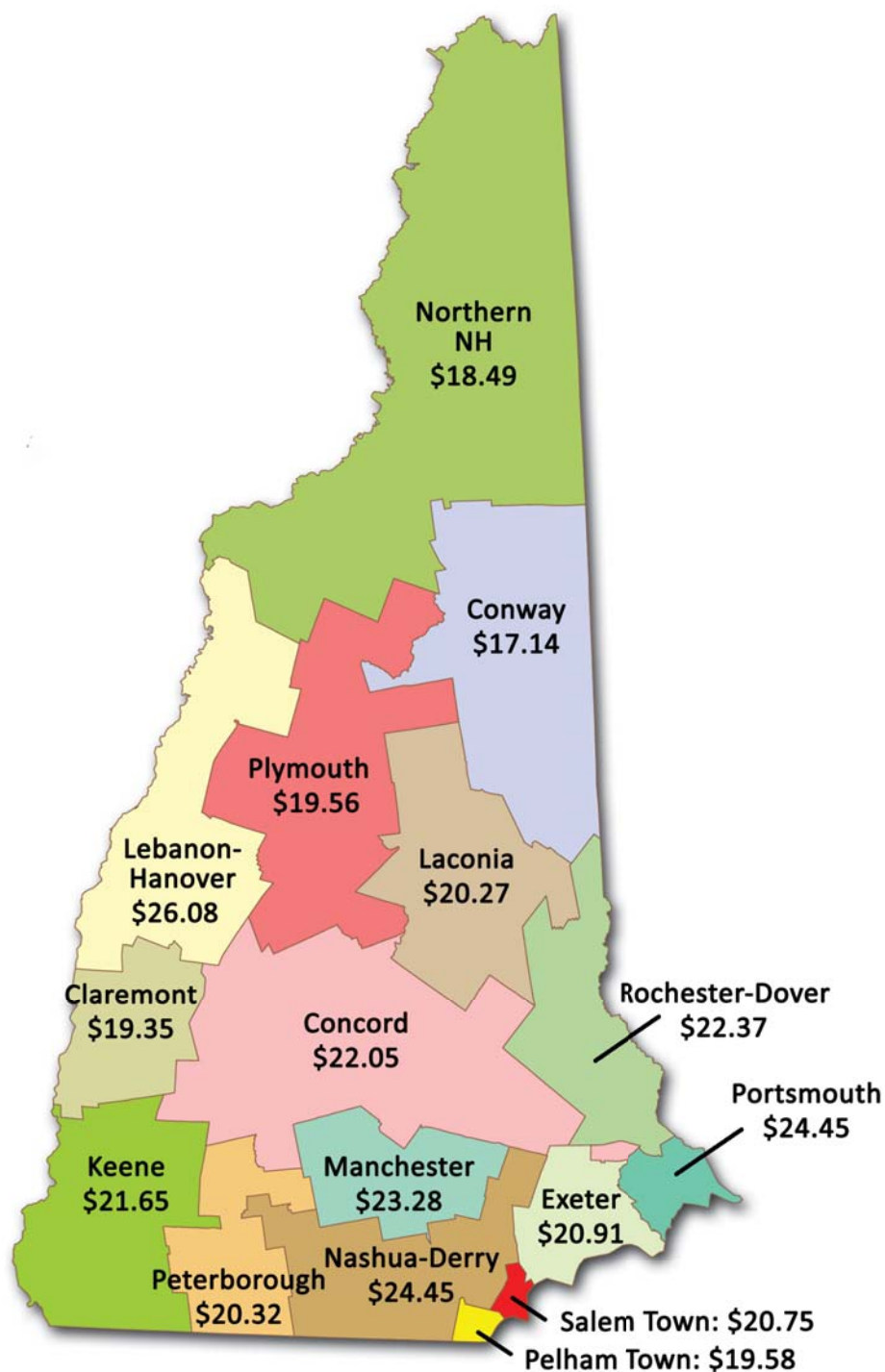
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To access a complete dictionary of occupations or wage areas by county,
please visit our web site at: www.nhes.nh.gov/elmi/products/oes-prod.htm



These are the Mean Hourly Wages for OES wage areas in New Hampshire.
May 2013 wages have been aged to June 2014 using Employment Cost Index factors.

Overview

New Hampshire workers earned, on average, \$22.62 per hour in June 2014, according to the latest Occupational Employment Statistics estimates. Employment statewide is estimated to be 620,190, which reflects May 2013 data, the latest available for employment figures.

Occupational Groups

The Occupational Employment Statistics survey classifies workers into more than 600 specific detailed occupations such as accountants, cashiers, computer programmers, and carpenters. These detailed occupations are grouped into 22 major occupational groups based on job similarity.

Of the occupational groups, Management occupations had the highest mean wage, \$53.11. The roughly 33,700 jobs in this group are made up of managers of various types and levels, including chief executives, who help to boost the mean wage.

The second highest mean wage occupational group, is Healthcare Practitioners and Technical Occupations, with a mean wage of \$39.97 and 34,000 employed. Prevalent occupations in this group include Registered Nurses with employment of 12,180, Licensed Practical and Licensed Vocational Nurses (2,110), and Pharmacy Technicians (1,330).

Employment in New Hampshire by Occupational Group, May 2013

SOC Code	Occupation	Estimated Employment	Mean (Average) Wage*	% of Total Employment
00-0000	Total all occupations	620,190	\$22.62	
11-0000	Management Occupations	33,740	\$53.11	5.4%
13-0000	Business and Financial Operations Occupations	28,850	\$32.83	4.7%
15-0000	Computer and Mathematical Occupations	17,370	\$38.75	2.8%
17-0000	Architecture and Engineering Occupations	11,820	\$36.49	1.9%
19-0000	Life, Physical, and Social Science Occupations	3,860	\$31.22	0.6%
21-0000	Community and Social Services Occupations	8,180	\$20.65	1.3%
23-0000	Legal Occupations	3,400	\$39.83	0.5%
25-0000	Education, Training, and Library Occupations	44,130	\$23.66	7.1%
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	6,770	\$23.93	1.1%
29-0000	Healthcare Practitioners and Technical Occupations	34,800	\$39.87	5.6%
31-0000	Healthcare Support Occupations	16,750	\$15.19	2.7%
33-0000	Protective Service Occupations	11,790	\$21.01	1.9%
35-0000	Food Preparation and Serving-Related Occupations	55,000	\$10.78	8.9%
37-0000	Building and Grounds Cleaning and Maintenance Occupations	20,500	\$13.52	3.3%
39-0000	Personal Care and Service Occupations	18,670	\$12.29	3.0%
41-0000	Sales and Related Occupations	79,980	\$19.07	12.9%
43-0000	Office and Administrative Support Occupations	103,250	\$17.05	16.6%
45-0000	Farming, Fishing, and Forestry Occupations	720	\$15.07	0.1%
47-0000	Construction and Extraction Occupations	20,040	\$21.07	3.2%
49-0000	Installation, Maintenance, and Repair Occupations	22,910	\$22.45	3.7%
51-0000	Production Occupations	44,200	\$17.73	7.1%
53-0000	Transportation and Material Moving Occupations	33,120	\$16.51	5.3%

* Wages aged to June 2014

Food Preparation and Serving Related occupations had the lowest mean wage, \$10.78. They were the third largest group, claiming 8.9 percent of total employment or 55,000 employees. This occupational group includes jobs that are traditionally tipped, such as waiters, waitresses, and bartenders. Employers are asked to include these tips in the wages that they report on the Occupational Employment Report.

Office and Administrative Support occupations once again made up the highest share of New Hampshire jobs, 16.6 percent. These 103,250 jobs paid, on average, \$17.05 per hour. This was roughly \$5.57 below the statewide average for all occupations. Jobs in this occupational group include bookkeeping and accounting clerks, customer service representatives, stock clerks and order fillers, and secretaries.

Sales and Related occupations, with 79,980 jobs, claimed 12.9 percent of the total jobs in the state, and was second highest. This group includes jobs such as retail salespersons, cashiers, and sales representatives. On average, employees in these jobs made \$19.07 per hour in 2014.

Background

The Occupational Employment Statistics (OES) program is based on a semiannual survey conducted by state employment security agencies in all 50 states. The New Hampshire survey was conducted by New Hampshire Employment Security's Economic and Labor Market Information Bureau (ELMIB), in cooperation with the U.S. Bureau of Labor Statistics. The survey collects data on occupational employment and wage rates of workers in all nonfarm industries.

Employers, job seekers, workforce developers, government planners, and economic developers are some examples of users of occupational employment and wage information. The OES program survey data is also used for prevailing wage determinations for Foreign Labor Certification, and is the foundation of occupational projections in New Hampshire.

This publication provides employment and wage estimates by occupation. In addition to statewide numbers, it publishes estimates for sixteen substate areas, which are based on New Hampshire's labor market areas. In New England, labor market areas are groups of adjacent cities and towns that are determined to have a high degree of social and economic integration, based on Census 2000 commuting data.

The U.S. Bureau of Labor Statistics (BLS) publishes OES estimates for the nation as a whole, each state, metropolitan, and nonmetropolitan areas. The only strictly New Hampshire data that BLS publishes is for the entire state and for the Manchester Metropolitan New England City or Town Area (NECTA). Except for Manchester, the other BLS metropolitan areas include parts of Massachusetts or Maine. To better reflect the wages paid in New Hampshire, New Hampshire Employment Security publishes only wage areas from the New Hampshire portions of the labor market areas.

Some labor market areas such as the Manchester Metro NECTA and the Peterborough and Plymouth Small Labor Market Areas (LMAs) are wage areas in their own right. In most cases, however, we have combined labor market areas in order to make it possible to publish information on more occupations (Estimates must meet certain reliability criteria to be deemed publishable). For instance, combining the New Hampshire portions of the three northernmost labor market areas creates a "Northern New Hampshire" wage area. This way, many more occupations can be published than would be possible for each area individually.

New Hampshire Occupational Employment & Wages - 2014

**OCCUPATIONAL EMPLOYMENT REPORT
OF FABRICATED METAL PRODUCT
MANUFACTURING (3320000)**

In Cooperation with the
U.S. Department of Labor

Form Number
OES-10-100-000

What this report is about: This form asks for information about the occupations and wage ranges of the employees described in item 3 below. Please complete items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in item 3, printed directly above your establishment name. The instructions on pages 1 and 2 explain how to provide the information. Please see our website at <http://www.bls.gov/OES> for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates by occupation.

1 Which of the following options describes the status of the location(s) in item 3 as of the reference date also printed in item 3?

☐ Operating. Go to item 2.
☐ Temporarily closed during the reference month. Report data for employees.
☐ Permanently out of business as of _____. Return the form to the address at the top.
☐ Sold or merged. Enter the new name and address below, then go to item 2.

New Name: _____
 New Address: _____

2 Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.

33 332322 123456789-0 000 020000-00 000 500
 ESTABLISHMENT PRIMARILY ENGAGED IN MANUFACTURING
 SHEET METAL WORK (EXCEPT STAMPINGS)

3 This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the table. Please make any needed address corrections.

123456789-0 83 001 001 3444 4
 REFERENCE DATE: Nov 12, 2005 33 332322

ANY PERSON
 MERRY METAL MAKERS
 REPORT FOR STATEWIDE EMPLOYMENT
 123 MAIN ST
 ANYTOWN NH 12345

4 How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in item 3?

Enter the number here: _____

5 How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in item 3?

Enter the number here: _____

Do Not Include:

- Contractors and temporary agency workers not on your payroll
- Unpaid family workers
- Workers on unpaid leave to other units
- Unincorporated firms - paid owners, officers, and partners

Do all employees reported above work at one location?

☐ Yes ☐ No. Enter number of locations: _____

Please tell us who to contact if we have questions about your data.

Name: _____ Title: _____
 Phone: () - - Ext: _____ Date: _____
 E-mail address: _____

332000 1 Rev. August 2005

Occupational Employment Report sample

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES
 (Report Part-time Workers According to an Hourly Rate)

	A	B	C	D	E	F	G	H	I	J	K	L	T
Hourly (part-time or full-time)	\$7.00	\$8.00	\$9.00	\$10.00	\$11.00	\$12.00	\$13.00	\$14.00	\$15.00	\$16.00	\$17.00	\$18.00	Total
Annual Salary	\$9,240	\$10,400	\$11,560	\$12,720	\$13,880	\$15,040	\$16,200	\$17,360	\$18,520	\$19,680	\$20,840	\$22,000	
Full-time only	\$15,000	\$16,160	\$17,320	\$18,480	\$19,640	\$20,800	\$21,960	\$23,120	\$24,280	\$25,440	\$26,600	\$27,760	

Construction and Extraction Occupations

First-Line Supervisors/Managers of Construction Trades and Extraction Workers

Directly supervise and coordinate activities of construction or extraction workers. These workers have other employees reporting directly to them.

43-1011

Boilermakers

Construct, assemble, maintain, and repair stationary steam boilers and boiler house auxiliaries. Align structures or plate sections to assemble boiler frame tanks or rails, following blueprints. Assist in testing assembled vessels. Direct cleaning of boilers and boiler furnaces. Inspect and repair boiler fittings.

47-3011

Electricians

Install, maintain, and repair electrical wiring, equipment, and fixtures. Ensure that work is in accordance with relevant codes.

47-3111

Sheet Metal Workers

Fabricate, assemble, install, and repair sheet metal products and equipment, such as ducts, control boxes, drapery, and furnace linings.

47-3211

Installation, Maintenance, and Repair Occupations

First-Line Supervisors/Managers of Mechanics, Installers, and Repairs

Supervise and coordinate the activities of mechanics, installers, and repairers. These workers have other employees reporting directly to them.

48-1011

332000 9

Occupational Title and Description of Duties

For more detailed information on New Hampshire OES wage areas and the labor market areas on which they are based, please see the Glossary at the end of this publication.

The OES survey is accomplished with the cooperation of New Hampshire employers who voluntarily fill out the occupational questionnaires. Every six months, these questionnaires are mailed to more than 1,800 employers or employing units. The OES survey sample is stratified by area, industry, and size class. Standard Occupational Classification (SOC) codes are used in the surveys to define occupations uniformly and to organize occupational data logically.

Mailings of surveys began in May 2013, with data collection continuing through December 2013. This OES Survey recorded employment and wage data for employees performing 600+ diversified occupations for 1,384 employers or employment units throughout the Granite State. A response rate of 78.19 percent was attained statewide, with at least a 75.17 percent response rate in each substate area.

The OES survey is designed to produce estimates by combining six panels of data collected over a 3-year period. Wage estimates for the survey are straight-time, gross pay, exclusive of premium pay. Base rate; cost-of-living allowance; guaranteed pay; hazardous-duty pay; incentive pay, including commissions and production bonuses; and tips are included. Excluded are overtime pay, severance pay, shift differentials, nonproduction bonuses, employer cost for supplementary benefits, and tuition reimbursements.

For this publication, May 2013 occupational wages were updated to June 2014, using Employment Cost Index (ECI) factors. These wage data are not official Bureau of Labor Statistics (BLS) data series and have not been validated by BLS. The Employment Cost Index is a quarterly measure of changes in labor costs. Updating occupational wages gives our data users a better idea of current wage estimates. For more information, visit the BLS web site at www.bls.gov/ect.

OES estimates are based on the 2012 North American Industry Classification System (NAICS). For more information about NAICS, see the BLS website at www.bls.gov/bls/naics.htm.

Top Occupations

Top 10 Occupations by Mean Wage

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
29-1067	Surgeons	270	\$124.82
29-1061	Anesthesiologists	70	\$123.83
29-1064	Obstetricians and Gynecologists	160	\$117.60
29-1021	Dentists, General	400	\$112.15
29-1069	Physicians and Surgeons, All Other	1,720	\$111.22
29-1062	Family and General Practitioners	640	\$99.10
29-1066	Psychiatrists	60	\$97.77
29-1065	Pediatricians, General	130	\$96.07
29-1063	Internists, General	140	\$93.64
29-1081	Podiatrists	30	\$91.74

*May 2013



These occupations are all in the Healthcare Practitioners and Technical Occupations group. See next page for the Top Ten Occupations by Nonstandard Work Week.

Top 10 Occupations by Estimated Employment*

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
41-2031	Retail Salespersons	26,600	\$12.50
41-2011	Cashiers	22,040	\$9.87
43-9061	Office Clerks, General	13,370	\$16.93
43-5081	Stock Clerks and Order Fillers	12,920	\$12.47
29-1141	Registered Nurses	12,180	\$31.60
35-3031	Waiters and Waitresses	12,020	\$10.18
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	11,800	\$9.44
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	10,620	\$16.23
43-4051	Customer Service Representatives	9,380	\$18.06
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8,900	\$13.15

*May 2013



These occupations are estimated to have the highest employment in New Hampshire. Registered Nurses is the only occupation from the Healthcare Practitioners and Technical Occupations group on this list.

Top 10 Occupations With Nonstandard Work Week — Mean Annual Wage

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
25-1063	Economics Teachers, Postsecondary	100	\$127,318
25-1054	Physics Teachers, Postsecondary	70	\$112,393
25-1011	Business Teachers, Postsecondary	390	\$110,639
25-1042	Biological Science Teachers, Postsecondary	250	\$107,084
25-1065	Political Science Teachers, Postsecondary	60	\$97,765
25-1021	Computer Science Teachers, Postsecondary	90	\$92,410
25-1112	Law Teachers, Postsecondary	NP	\$92,040
25-1052	Chemistry Teachers, Postsecondary	80	\$91,205
25-1066	Psychology Teachers, Postsecondary	150	\$89,117
25-1067	Sociology Teachers, Postsecondary	60	\$89,018

*May 2013

NP = Not Publishable



These nonstandard work week (not paid by the hour) occupations are all in the Education, Training and Library occupational group.

Bottom 10 Occupations by Mean Wage

SOC Code	Occupation	Estimated Employment*	Mean (Average) Wage
39-3031	Ushers, Lobby Attendants, and Ticket Takers	320	\$8.81
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,390	\$9.20
35-2015	Cooks, Short Order	3,250	\$9.29
27-2011	Actors	NP	\$9.31
35-9021	Dishwashers	2,270	\$9.38
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	11,800	\$9.44
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	50	\$9.52
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1,970	\$9.60
35-2011	Cooks, Fast Food	1,450	\$9.65
35-3011	Bartenders	3,550	\$9.66

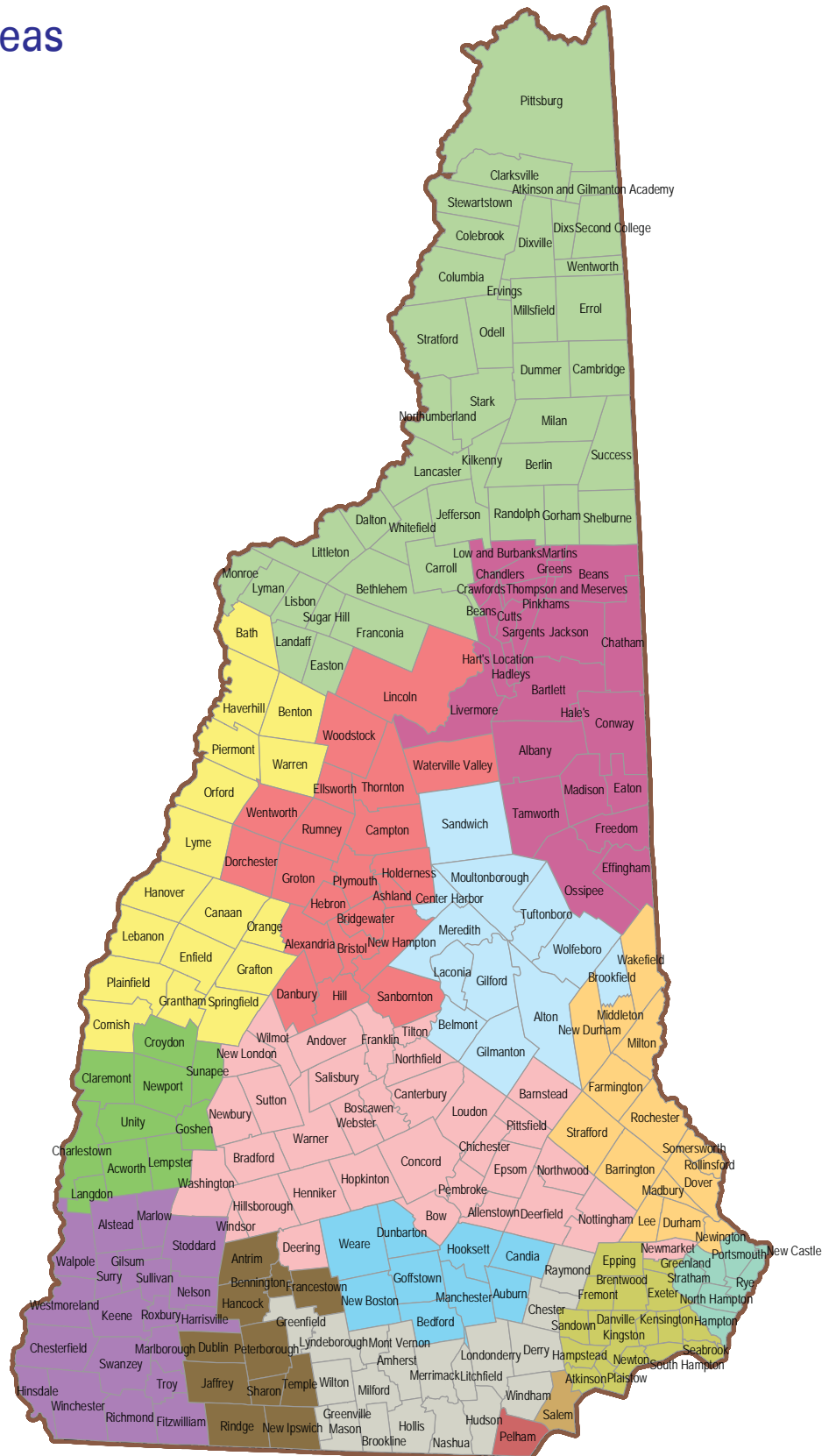
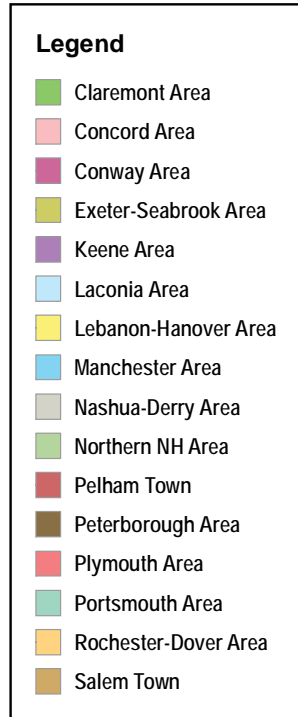
*May 2013

NP = Not Publishable



Everyone's gone to the movies? Ushers, Lobby Attendants, and Ticket Takers earned the lowest mean wage in 2014.

Map of Wage Areas



Substate Wage Areas

Claremont Area	Effingham	Laconia Area	Merrimack	Jaffrey
Acworth	Freedom	Alton	Milford	New Ipswich
Charlestown	Green's Grant	Belmont	Mont Vernon	Peterborough
Claremont	Hadley's Purchase	Brookfield	Nashua	Rindge
Croydon	Hale's Location	Center Harbor	Raymond	Sharon
Goshen	Hart's Location	Gilford	Wilton	Temple
Langdon	Jackson	Gilmanton	Windham	
Lempster	Livermore	Laconia		Plymouth Area
Newport	Low and Burbank's Grant	Meredith	Northern NH Area	Alexandria
Sunapee	Madison	Moultonborough	Berlin	Ashland
Unity	Martin's Location	Sandwich	Bethlehem	Bridgewater
	Ossipee	Tuftonboro	Cambridge	Bristol
Concord Area	Pinkham's Grant	Wolfeboro	Carroll	Campton
Allenstown	Sargent's Purchase		Clarksville	Danbury
Andover	Tamworth	Lebanon - Hanover Area	Colebrook	Dorchester
Barnstead	Thompson & Meserve's Purchase	Bath	Columbia	Ellsworth
Boscawen		Benton	Dalton	Groton
Bow	Exeter - Seabrook Area	Canaan	Dix's Grant	Hebron
Bradford	Atkinson	Cornish	Dixville	Hill
Canterbury	Brentwood	Enfield	Dummer	Holderness
Chichester	Danville	Grafton	Easton	Lincoln
Concord	East Kingston	Grantham	Errol	New Hampton
Deerfield	Epping	Hanover	Erving's Location	Plymouth
Deering	Exeter	Haverhill	Franconia	Rumney
Epsom	Fremont	Lebanon	Gorham	Sanbornton
Franklin	Hampstead	Lyme	Jefferson	Thornton
Henniker	Hampton Falls	Orange	Kilkenny	Waterville Valley
Hillsborough	Kensington	Orford	Lancaster	Wentworth
Hopkinton	Kingston	Piermont	Landaff	Woodstock
Loudon	Newfields	Plainfield	Lisbon	
New London	Newton	Springfield	Littleton	Portsmouth Area
Newbury	Plaistow	Warren	Lyman	Greenland
Newmarket	Sandown		Milan	Hampton
Northfield	Seabrook	Manchester Area	Millsfield	New Castle
Northwood	South Hampton	Auburn	Monroe	North Hampton
Nottingham		Bedford	Northumberland	Portsmouth
Pembroke	Keene Area	Candia	Odell	Rye
Pittsfield	Alstead	Dunbarton	Pittsburg	Stratham
Salisbury	Chesterfield	Goffstown	Randolph	
Sutton	Fitzwilliam	Hooksett	Second College Grant	Rochester - Dover Area
Tilton	Gilsum	Manchester	Shelburne	Barrington
Warner	Harrisville	New Boston	Stark	Dover
Washington	Hinsdale	Weare	Stewartstown	Durham
Webster	Keene		Stratford	Farmington
Wilmot	Marlborough	Nashua - Derry Area	Success	Lee
Windsor	Marlow	Amherst	Sugar Hill	Madbury
	Nelson	Brookline	Wentworth Location	Middleton
Conway Area	Richmond	Chester	Whitefield	Milton
Albany	Roxbury	Derry		New Durham
Bartlett	Stoddard	Greenfield	Pelham Town	Newington
Bean's Grant	Sullivan	Greenville	Pelham	Rochester
Bean's Purchase	Surry	Hollis		Rollinsford
Chandler's Purchase	Swanzey	Hudson	Peterborough Area	Somersworth
Chatham	Troy	Litchfield	Antrim	Strafford
Conway	Walpole	Londonderry	Bennington	Wakefield
Crawford's Purchase	Westmoreland	Lyndeborough	Dublin	
Cutt's Grant	Winchester	Mason	Francetown	Salem Town
Eaton			Hancock	Salem

How To Read the Tables

For each occupation in the tables of this publication, there is a corresponding SOC code and an estimate of employment within that occupation. The remaining data fields are Entry Level Wage, Mean (Average) Wage, Median Wage, and Experienced Wage.

- 1 SOC (Standard Occupational Classification) Code is a six-digit code designed to define occupations uniformly and to organize occupational data logically.
- 2 Estimated Employment is an approximation of the number of people employed in each area, occupational group, or specific occupation. Estimates for detailed occupations may not sum to the totals because the totals may include occupations not shown. Estimates do not include self-employed workers. If the estimated employment is not publishable, an NP will appear.
- 3 Entry Level Wage is the mean of the lower third of the population.
- 4 Mean (Average) Wage is the average hourly wage. If an hourly wage is not available (for occupations that typically have a nonstandard work week) the annual salary is displayed.
- 5 Median Wage is the 50th percentile of the distribution of wages. For each median wage, 50 percent of the workers in an occupation earn wages below, and 50 percent earn wages above median wage.
- 6 Experienced Wage is the mean of the upper two-thirds of the population.

Because of confidentiality or lack of data, not all occupations appear in all areas.

- Indicates a wage that is not publishable.

NP - Indicates an estimated employment that is not publishable.

NOTE: Wages aged to June 2014

Sample Table

Statewide Occupational Employment & Wages	1 ↓ SOC Code	2 ↓ May 2013 Estimated Employment	June 2014			
			3 ↓ Entry Level Wage*	4 ↓ Mean (Average) Wage*	5 ↓ Median Wage*	6 ↓ Experienced Wage*
Total all occupations	00-0000	620,190	\$10.33	\$22.62	\$17.53	\$28.78
Management Occupations	11-0000	33,740	\$28.27	\$53.11	\$46.10	\$65.52
Chief Executives	11-1011	1,220	\$49.21	\$90.71	\$86.32	\$111.46
General and Operations Managers	11-1021	8,210	\$29.29	\$56.11	\$47.53	\$69.52
Legislators	11-1031	320	\$17,285	\$17,856	\$18,094	\$18,142
Advertising and Promotions Managers	11-2011	120	\$25.88	\$42.46	\$40.65	\$50.75
Marketing Managers	11-2021	1,050	\$35.21	\$61.15	\$56.09	\$74.11
Sales Managers	11-2022	1,750	\$38.37	\$62.98	\$56.87	\$75.28
Public Relations and Fundraising Managers	11-2031	360	\$32.99	\$50.34	\$45.37	\$59.02
Administrative Services Managers	11-3011	640	\$26.66	\$41.01	\$36.89	\$48.18
Computer and Information Systems Managers	11-3021	1,790	\$39.32	\$58.53	\$54.50	\$68.14
Financial Managers	11-3031	3,220	\$29.18	\$51.59	\$44.85	\$62.79
Industrial Production Managers	11-3051	870	\$33.20	\$49.05	\$46.55	\$56.96
Purchasing Managers	11-3061	330	\$37.53	\$52.73	\$48.96	\$60.33
Transportation, Storage, and Distribution Managers	11-3071	410	\$32.75	\$49.37	\$48.73	\$57.69
Compensation and Benefits Managers	11-3111	90	\$32.01	\$47.38	\$43.54	\$55.08
Human Resources Managers	11-3121	480	\$34.00	\$51.75	\$46.65	\$60.63
Training and Development Managers	11-3131	90	\$33.06	\$46.57	\$45.34	\$53.32
Construction Managers	11-9021	850	\$29.33	\$46.12	\$41.38	\$54.52
Education Administrators, Preschool and Childcare Center/Program	11-9031	270	\$15.23	\$22.91	\$20.89	\$26.76
Education Administrators, Elementary and Secondary School	11-9032	1,240	\$64,089	\$82,702	\$84,350	\$92,008
Education Administrators, Postsecondary	11-9033	680	\$26.87	\$46.98	\$39.85	\$57.03
Education Administrators, All Other	11-9039	190	\$21.23	\$32.51	\$33.04	\$38.15
Architectural and Engineering Managers	11-9041	1,080	\$46.90	\$65.63	\$62.42	\$75.00
Food Service Managers	11-9051	970	\$20.40	\$27.11	\$25.87	\$30.47
Lodging Managers	11-9081	210	\$22.33	\$30.62	\$29.96	\$34.77
Medical and Health Services Managers	11-9111	1,600	\$31.28	\$47.02	\$42.52	\$54.89
Natural Sciences Managers	11-9121	100	\$41.15	\$64.27	\$54.76	\$75.83
Postmasters and Mail Superintendents	11-9131	170	\$27.84	\$33.73	\$33.84	\$36.66
Property, Real Estate, and Community Association Managers	11-9141	620	\$17.92	\$31.97	\$25.83	\$39.00
Social and Community Service Managers	11-9151	550	\$19.35	\$29.36	\$28.05	\$34.37
Emergency Management Directors	11-9161	80	\$11.50	\$27.63	\$24.12	\$35.70
Managers, All Other	11-9199	4,180	\$33.67	\$59.24	\$51.68	\$72.02

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2013 occupational wages were updated to June 2014 using Employment Cost Index (ECI) factors.

Data on our Web Site

This publication can be accessed in its entirety or in sections from the New Hampshire Employment Security web site www.nhes.nh.gov/elmi/products/oes-prod.htm.

The files are in PDF format and can be viewed in Adobe Acrobat.

In addition to these PDF files, occupational tables are provided in HTML format. The same statewide and 16 substate areas from the print version are represented, as well as New Hampshire's 10 counties. (County information is not included in the print version.)

These easy-to-access HTML tables are interactive. Once the area and job title are found, simply click on the title to bring up an Area Profile for that job.

Area Profiles contain useful information such as:

- ⇒ Job definitions (no need to consult a glossary)
- ⇒ Highest Employment and Best Pay for the top five areas in the state
- ⇒ Colorful state maps with area breakdown, comparing the mean wage among areas
- ⇒ Graphs that illustrate the spread of data around the median wage
- ⇒ A summary of key employment and wage data for each occupation.

From Area Profiles, drop-down menus are available to locate a new occupation for that area, or a new area for the occupation.

The OES program has developed a brief, informative slideshow tutorial on our web site to enhance your use and understanding of the occupational and wage data presented. You may view this tutorial under the heading "How to Use Wage Data" at www.nhes.nh.gov/elmi/products/oes-prod.htm.

